Trend India Network:

Bangalore  Baroda  Chennai  Cochin  Hyderabad
Kolkata  Mumbai  Pune  New Delhi
Who we are

Trend is a major international supplier of building energy management systems (BEMS) with a worldwide distribution and support network covering over 50 countries.

Trend systems are supplied, engineered and commissioned by our approved global network of Partners. We supply all the components for environmental controls, energy savings and CO₂ reductions in any non-residential building, without impacting on the performance of the building or those within it.

Trend's sophisticated range of products are made in the UK using the latest technology. Our consistently high quality systems are manufactured to order, enabling our partners and clients to meet the tight schedules imposed by modern, fast track construction.

To support our Partners and end customers, Trend provides detailed system training, either via instructor-led classroom sessions or online. Trend has also created an industry first with its Attitude Advanced Apprenticeship scheme – a vocational learning programme where a person is employed by one of our Partners but also participates in a structured classroom based learning programme.

Trend also provides fully managed energy services for its systems around the world, and can provide field support in some parts of Europe including the UK.

Some of the key developments that have shaped today's standards for building controls have resulted from Trend's pioneering efforts, and the company remains committed to product innovation, enabling us to develop systems that meet changing market needs.

www.trendcontrols.com
What we do

Trend systems minimise energy consumption and maintain consistently comfortable building conditions, through close control and monitoring of heating, ventilation, air conditioning and other building services.

The management and control of modern buildings grows ever more sophisticated. A Building Energy Management System (BEMS) must be tailored to suit the customer’s specific control requirements.

The system must provide accurate control of the heating, ventilation and air conditioning (HVAC), whilst delivering real time management information and control. This enables users to achieve significant energy savings and reductions in CO₂ emissions, whilst accommodating changes in occupancy status and staff relocation at short notice.

Trend systems are to be found in virtually every type of non-residential building, from schools, hospitals and leisure centres to office blocks, shops and factories. Suitable for the largest building complexes and multi-site applications, they are cost-effective even in very small premises.

Trend has always believed it is vital to consider both the immediate and long-term needs of its clients. This is reflected in our product offering, which is not only based on the latest technology and covers the widest possible range of applications, but is also highly reliable, easy-to-use and future proof – factors that help reduce whole life system costs.

Trend’s BEMS delivers extensive flexibility and capability and is designed to match individual needs, both today and tomorrow.
Ensure the BEMS operates in relation to the needs of the building - eliminate energy waste and enhance environmental performance.

Understand energy consumption and identify and target irregular use.

Maintain energy management controls and environmental performance of the building.

Display energy performance and obtain stakeholder buy-in – shareholders, employees, customers, etc.
How we work

Trend’s ability to supply the worldwide market via its extensive and well-established third-party partner network gives the end users the reassurance of knowing that, wherever they are located, a Trend specialist is never far away.

In particular, Trend’s partner network offers the end customer a genuine choice of supply, which is important not only when a customer first installs a system, but also if the system is later modified, expanded or extended into other buildings.

As well as controls expertise, Trend’s Partners are able to offer independent advice on system design, ancillary component selection and integration to fire, access and CCTV systems. Many also provide other services, such as panel building, electrical installation and field support.

Trend enables its partners to produce customised control solutions on time and to budget by providing them with advanced engineering and commissioning tools, as well as comprehensive technical support.

Provided they meet certain levels of business and customer support criteria, Partners can qualify as Trend Technology Centres - TTC’s. TTC’s are annually audited and offer a comprehensive range of Trend BEMS services and support functions. Many provide nationwide support for key customers and have regional or satellite offices of their own.

Trend assures complete peace of mind for its Partners’ clients. Whether they are looking for the best performing equipment or value for money, Trend’s market leading offering speaks for itself.

One of the best indicators of future success is past performance. Trend is committed to supporting its Partners in providing clients with market leading products and unrivalled service and support.

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